



Processing more applications and making faster decisions

How Molloy University partnered with CollegeVine to use AI for transcript processing, giving 835 hours back to its operations team



**MOLLOY
UNIVERSITY**

ABOUT MOLLOY

A growing university with an admissions team that did not grow

Molloy is a private university on Long Island, drawing applicants from thousands of high schools. Applications rose 68% between fall 2021 and fall 2025, and the entering class grew from roughly 540 students to 840. Despite this growth, the admissions team stayed exactly the same size.

More inquiries, more prospects, more applications, more admits, more enrolled — and more travel, more events, more conversations, absorbed by the same people.

+68%

applications, fall 2021 to fall 2025

4

people processing applications

0

new readers hired

“I don't want my team having to work every single night, every single weekend, coming in on holidays that every other person on campus has. We needed a way to get through the chores — the GPA recalculations, the subject-by-subject math — so the team could keep the part that matters: reading the student.”



Stephen Ostendorff, Ed.D.

AVP for Admissions & Enrollment Technology, Molloy University

AI transcript processing, on Molloy's scale

Molloy sends the transcript PDF to the reader. It structures every course, credit and grade, then recalculates GPA the way Molloy does it – not a standard scale, but Molloy's own 100-point method and its subject-level calculations. Anything it cannot resolve was flagged for a person to review manually.

WHAT THE AGENT RETURNS

Full extraction

Courses, credits, grades, terms, school context

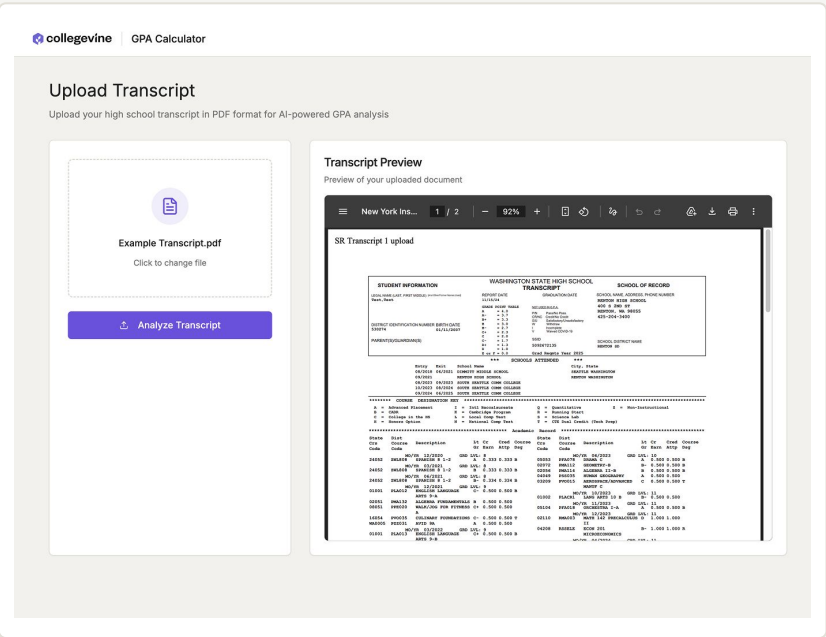
GPA recalculation

Overall and by subject, on Molloy's 100-point scale

Flags for human review

Unfamiliar scales, ambiguous subjects, unreadable pages

THE TRANSCRIPT READER



A transcript goes in as a PDF and comes back as structured, recalculated data.

Calibrated against a class they had already read

Before the reader touched a live application, Molloy ran an entire prior cycle back through it — a class whose GPAs and merit awards the team had already set by hand. That comparison produced the flag set and the confidence to launch.

“Perfect is the enemy of the good. It's very easy to say a transcript reader has to do 100% of them. That was not my goal — we would have never launched.”

Stephen Ostendorff, AVP for Admissions & Enrollment Technology

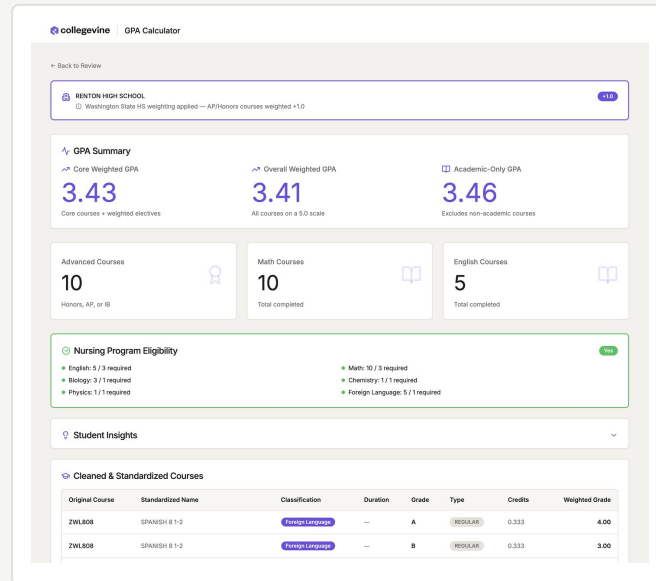
20,000+

transcripts run through the reader

90%+

agreement on the files re-read by hand

THE RECALCULATED RECORD



Extracted courses and grades, with the recalculated GPA and any flags.

THE RESULTS

Past the target in the first cycle

68.5%

of transcripts read by AI
alone

835+

staff hours saved

+14%

more decisions
rendered year over
year

ALSO THIS CYCLE

55%

reduction in manually recalculated files

No new readers were hired to absorb the growth in
application volume.

More of the document, less of the data entry

NEXT, WITH COLLEGEVINE

International credentials	WES and SpanTran evaluations ingested directly
Prerequisites and placement	Identifying required courses and assessing languages for placement
Pending credit	AP, IB and college coursework posted for advisors after deposit
Transfer credit	College transcript evaluations

THE THROUGH LINE

Molloy is not adding readers as volume grows. Extraction, recalculation, data entry move to AI, and the judgment stays with the people who know the students.